



NORFOLK SOUTHERN IN WEST VIRGINIA

BEHIND EVERY NS TRAIN IS AN EXTENSIVE NETWORK OF TRACK AND TERMINALS, A FLEET OF SOPHISTICATED LOCOMOTIVES AND FREIGHT CARS, AND A TEAM OF DEDICATED EMPLOYEES WHO WORK AROUND THE CLOCK TO PROVIDE SAFE AND RELIABLE RAIL TRANSPORTATION.



INFRASTRUCTURE *in West Virginia*

618

Miles of Track
Operated

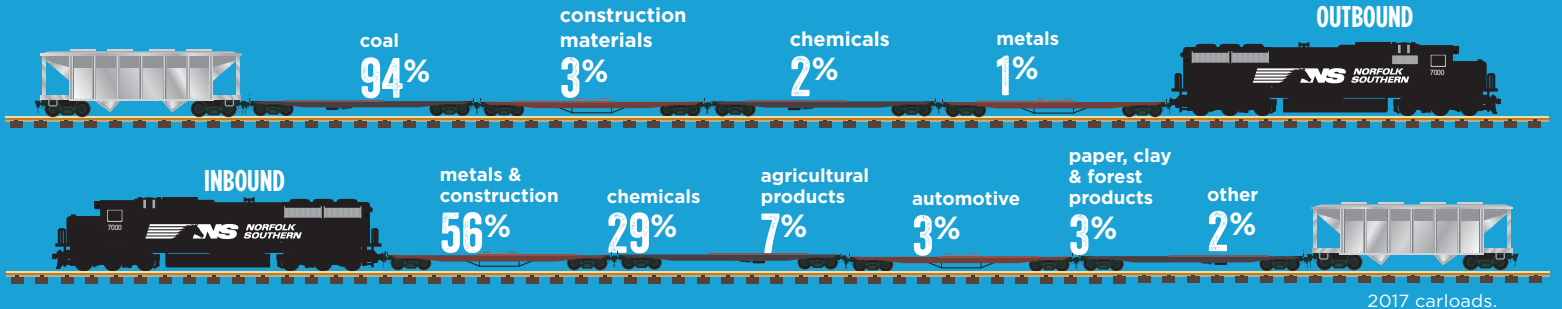
420

Bridges

730

Grade Crossings
(public and private)

WHAT NS MOVES BY RAIL IN THE MOUNTAIN STATE



PEOPLE

830 NS Employees

460 Railroad Retirement Recipients

PARTNERSHIPS



HEARTLAND CORRIDOR

A Norfolk Southern train carrying a fresh load of coal heads west toward Kenova, W.Va. Kenova is located along NS' Heartland Corridor, an efficient high-capacity route between the Mid-Atlantic and the Midwest.

ECONOMIC IMPACT

pays **\$54 MILLION**

PAYROLL

invests **\$47 MILLION**

INFRASTRUCTURE & FACILITIES

spends **\$39 MILLION**

PURCHASES, PAYMENTS, & TAXES



BUSINESS MAGNET

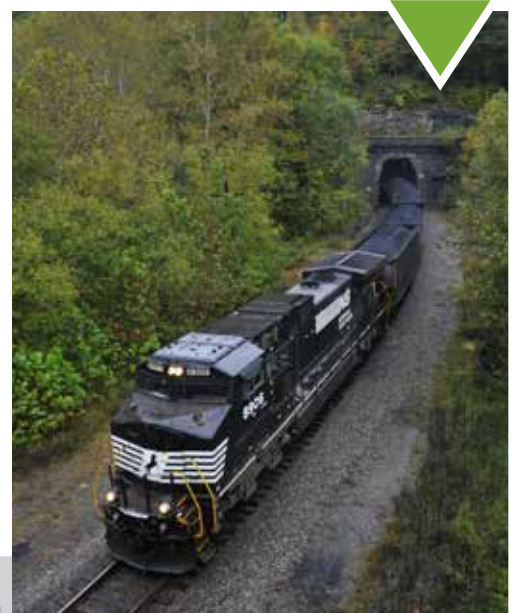
NS helped 2 industries locate or expand in West Virginia in 2017, resulting in:

\$38 MILLION CUSTOMER INVESTMENT
182 NEW JOBS



CHARITABLE GIVING

The NS Foundation contributed **\$337,000** to West Virginia communities over the last five years.



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www.nscorp.com



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2017 data.

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